



# THE CHAMBER VOICE

NEWSLETTER | NOVEMBER 2019

November

## DINNER MEETING



*Importance of corporate and individual philanthropy*

Featuring Dave Mann  
president & founder of  
Isle of Mann Property Group

**Tuesday,  
November 19, 2019**

Langley Golf & Banquet Centre  
21550 44th Ave., Langley

Members: \$35.00 + GST  
or

General admission: \$55.00 + GST

**Networking: 5:00 pm to 6:30 pm (dinner)  
with presentation to follow.**

**RESERVATIONS REQUIRED BEFORE 5:00 PM  
ON THURSDAY, NOVEMBER 14, 2019**

**WEAR RED IN SUPPORT OF GIVING TUESDAY!**

**Phone: 604-371-3770  
email: info@langleychamber.com  
web: www.langleychamber.com**

*Greater Langley Chamber of Commerce Cancellation Policy:  
Event payment is due upon registration. No cancellations, refunds or credits  
after 12:00 pm on Monday, Nov. 18, 2019.*



## GET TO KNOW A LANGLEY CHAMBER MEMBER... Valiant Insurance

For Jonathan Luiten, who grew up and has lived his whole life in Langley, insurance and customer service have been a big part of his life.

At age 17, he began working for one of the largest brokers in Western Canada, and while pursuing a degree in English literature at a local university, working his way up to manager in 2001.

In 2002, he entered the commercial insurance space, and quickly found his passion and his niche.

In 2014, he felt the call to explore other agencies and what they had to offer. However, in 2018, he ultimately could not say no to that entrepreneurial spirit calling within him to start his own business.

Starting from scratch in this industry wasn't going to be easy and he was told he'd have to be brave.

Thus, Valiant Insurance was born out of a strong desire to serve his clients with the same bravery and commitment he put into his own personal life.

At Valiant, Jonathan continues to focus on customer service, such as same day call-backs and response to insurance certificate requests, strong advocacy, and education of all his clients on what happens

in the insurance world and how to protect their assets from the perils they face.

Valiant sells commercial business insurance packages that focus heavily on protecting your assets from fire, water, earthquake and everything in between, above and below.

All liability insurance packages are thorough and concentrate firmly on ensuring you understand what it is that you're purchasing.

Valiant also has the niche ability to provide bonding and surety needs to the construction industry with 20 years of experience ready to help you bond your next project.

Valiant has access to several domestic Canadian insurers and the gamut of

Lloyds markets in Europe.

With the marketplace hardening up with the loss of several Lloyds syndicates writing insurance in Canada – especially in the cargo and professional liability market – having a second opinion may be more important now than ever before.

When your business insurance or home insurance comes up for renewal, Jonathan would be happy to meet with you and review all your needs or perform a free mid-term policy audit.

Jonathan Luiten, BA CIP CAIB  
President / Valiant Insurance Brokers Inc.

P: 604-308-0773

E: jluiten@valiant-insurance.com

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## UPCOMING CHAMBER EVENTS

### SAVE the date

- November 13** Roundtable Discussion: Meet the Leaders of B.C.'s Official Opposition
- November 14** U40 Lunch & Learn: Growing Your Business with the Power of Social Media
- November 19** Dinner Meeting: The Importance of Corporate & Individual Philanthropy
- November 20** Lunch & Learn: Let's Talk Tax
- November 26** Education Session: Langley Business Engagement Workshop
- December 10** Dinner Meeting: Christmas Dinner & Entertainment

#### FOR EVENTS

#### REGISTRATION DETAILS:

WWW.LANGLEYCHAMBER.COM

EVENTS@LANGLEYCHAMBER.COM

**604-371-3770**

#### JOIN THE

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MEMBERSHIPS START AT \$15.75/MONTH

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**Cheri Gray**

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## PRESIDENT'S REPORT

### Wear red to next dinner meeting

The 23rd annual Business Excellence Awards gala was a great way to culminate our celebration of Small Business Month.

The evening provided an opportunity to recognize 50+ outstanding businesses, people, and organizations in our community.

This is the chamber's premier event that is made possible through the generous support of our many sponsors.

I would like to thank all of our sponsors for their support and our hardworking team for a fantastic evening.

Congratulations to this year's recipients!

On behalf of the Greater Langley Chamber of Commerce, I would like to congratulate our new MPs: Tako van Popta for Langley-Aldergrove

and Tamara Jansen for Cloverdale-Langley City.

We look forward to working with them to ensure that Canada remains competitive, and that Canadian businesses continue to grow and thrive.

I would also like to thank the candidates who put their names forward to serve in our local ridings.



Now, the real work begins as we role up our sleeves and make sure that the business communities voice is heard in Ottawa.

We have a two upcoming "member only" events happening in November: a roundtable discussion with several Members of the B.C. Opposition party, as well as an education session from our local RCMP detachment – on how to positively deal with the issue of



homelessness.

We invite you to attend these and the many other educational opportunities that we provide to you, our members.

Join us on Tuesday, Nov. 19, as we present guest speaker Dave Mann, president and founder of Isle of Mann Property Group, as he discusses corporate and individual philanthropy and involving employees in giving back.

This coincides with our participation in the

new "#SharetheLove" local campaign and "GivingTuesday," so wear red to this meeting in support of this great movement.

We look forward to seeing you at the Langley Golf and Banquet Centre for that November dinner meeting.

Since 1980, the Greater Langley Chamber of Commerce has offered the H.D. Stafford Good Citizen of the Year Award to a deserving resident of the Langley area.

It is given to recognize their outstanding contribution to the community.

This award honours an individual who contributes towards bringing together education, business, and citizens to make a difference in the community.

The award is dedicated to the memory of the late Harold Stafford, who epitomized what a good citizen should be.

Mr. Stafford dedicated an enormous amount of time and effort and worked relentlessly on new initiatives to make Langley a better place to live and conduct business.

Nominations for the 2019 H.D. Stafford Good Citizen of the Year Award are now open; please go to our website to download a nomination form.

We will be announcing this year's recipient at our Dec. 10 Christmas dinner meeting.

– Brad Kiendl,  
president

## Welcome to the newest Langley Chamber members



(Left to Right)  
Compassionate Touch Canada, D.A. Penney Financial Group Inc., Themy Gittersos Real Estate Solutions, Barga Gallery Inc. and Advanced Marine Products.  
(Missing) Dead Level Construction Group Ltd., DenCiti Development Corp., Fluid Dishwasher Service Ltd., Janda Group, My Canada Payday, and SendMe Tasks Inc.