

NOVEMBER DINNER MEETING

Tuesday, November 17, 2015

Cascades Casino Resort Ballroom
20393 Fraser Highway, Langley

YXX International is Open for Business!



Join **Parm Sidhu**, Abbotsford Airport Manager, and **Heidi Grigg**, WestJet Director of Cargo and Charter Operations, for a presentation on what is new at the Abbotsford Airport and with WestJet!

Registration and Networking: 5:00 pm to 6:30 pm.
Dinner and presentations to follow.

**RESERVATIONS REQUIRED BEFORE
5:00 PM ON FRIDAY, NOVEMBER 13**

Members: \$35⁰⁰ + GST ~ Non Members: \$50⁰⁰ + GST
p: 604-371-3770 e: info@langleychamber.com
w: www.langleychamber.com

Greater Langley Chamber of Commerce Cancellation Policy:
Event payment is due upon registration. No cancellations,
refunds or credits after 12:00 pm on Monday, Nov. 16, 2015.

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C&D Logistics is the official equipment transportation provider for the BC Lions in 2015.



CELEBRATION OF YOUTH

This year, a new category was added to the annual Greater Langley Chamber of Commerce Celebration of Excellence Awards this year to help celebrate the young business professionals in Langley.

Congratulations to **Dana Matheson** of C&D Logistics (pictured with **Scott Johnston** of Campbell, Burton & McMullan, LLP) for being the first recipient of the U40 Business Person of the Year award!

For a complete list of winners, see Chamber Voice page 4 (page 20 of the Langley Times).

Photo courtesy of Keepsake Portraits



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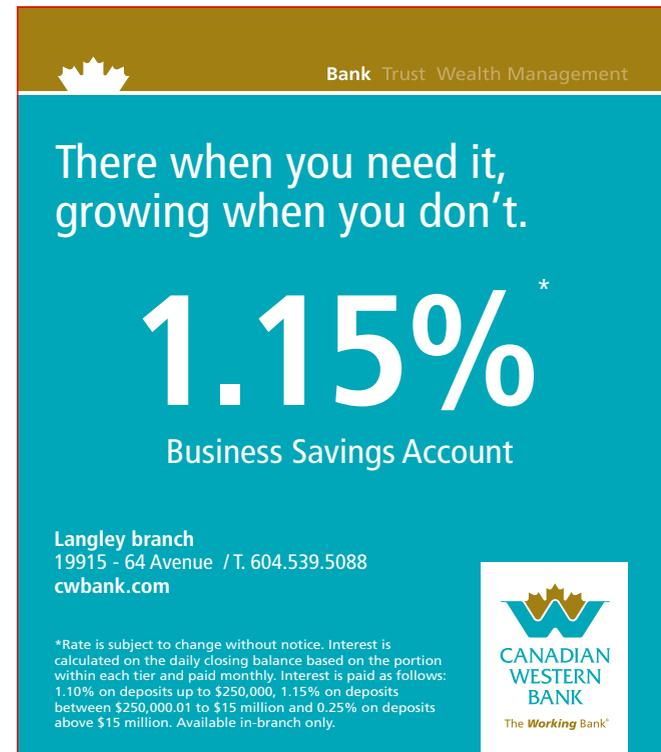
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President's Report

Congrats, thanks and a busy month ahead

On behalf of the Greater Langley Chamber of Commerce, I extend our congratulations to Prime Minister Justin Trudeau and the Liberal Team on winning a majority government. We look forward to working with them to ensure Canada remains competitive and Canadian businesses continue to thrive.



calling for improved efficiencies and consistency concerning the collection of duties and taxes at the border was supported by the delegates and it will form part of the national Chamber's lobby.

On behalf of Jack, Lynn, and myself, I thank the Chamber for the

opportunity to represent Langley in Ottawa. Information on the AGM and a copy of our resolution is posted on the Chamber's website.

Locally, the Board of Directors is seeking meetings with Mayor Schaffer and Mayor Froese to discuss how to move forward with regards to our regional transportation infrastructure and sustainability, and to ensure that business is at the table. Working with the BC Chamber of Commerce we will make every effort to encourage all levels of government - Federal, Provincial, Regional, and Municipal to work in cooperation with citizens and business to identify sustainable funding and develop a plan to meet our region's transportation needs now and into the future.

The U40 Committee is working on a plan to develop business elements to expand the current program to increase the ROI for young professionals. Another consideration for this group is the potential formation of a mentorship program to further strengthen

member relations and connections. Over the next several months, we look forward to rolling out the new program designed to help develop Langley's leaders of tomorrow.

On Thursday, October 29th, we celebrated outstanding businesses and business people in our community at the 2015 Celebration of Excellence Awards.

I extend our sincere gratitude to the member businesses that sponsored the event. I also extend our gratitude to Karen Daniels and Clay St. Thomas of JRFM radio for acting as the Masters of Ceremony for the evening. Congratulations to all of the nominees and award recipients for your outstanding business practices and commitment to our community.

Scott Johnston, President



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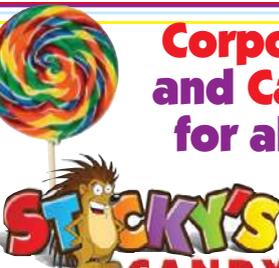


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AFTER BLACK FRIDAY & CYBER MONDAY ...
GIVING TUESDAY
DECEMBER 1, 2015

Watch your inbox for more information on how Langley Chamber Members can join the #givingtuesday movement this December 1!

MARK YOUR CALENDAR!...

Upcoming Chamber events

November 4
Monthly Mingle at Earls Kitchen + Bar Langley

November 6
Fraser Valley Small Business Information Expo

November 17
Dinner Meeting

November 25
Lunch & Learn: The Secret to Getting MORE Referrals

November 26
Open Late for Business at Envision Financial

For event and registration details:
langleychamber.com
or events@langleychamber.com or 604-530-6656

Lest We Forget



*They shall grow not old,
as we that are left grow old:
Age shall not weary them,
nor the years condemn;
At the going down of the sun,
and in the morning,
We will remember them.*

~ Lawrence Binyon



GREATER LANGLEY
CHAMBER OF COMMERCE

From the desk of Executive Director, Lynn Whitehouse ...

Shop local and enjoy the holidays at home

The Spirit of Christmas for me begins when the City crews put the giant snowflake on the poles in Downtown Langley. Every day the number of lights decorating the City multiplies as area businesses catch the spirit and decorate their windows.

Langley City becomes alive with an amazing display of colourful lights and ornaments, the Village of Fort Langley

is adorned in classic style, Walnut Grove, Aldergrove and Brookwood 'dress up' for neighbourhood friends and families, and the malls showcase the season beyond compare!

While I am not much of a 'shopper', when I do venture out I always support our local businesses. During the holidays I actually enjoy my shopping sprees to find the perfect gift, and I certainly appreciate

the warm smiles, friendly service and holiday greetings I get.

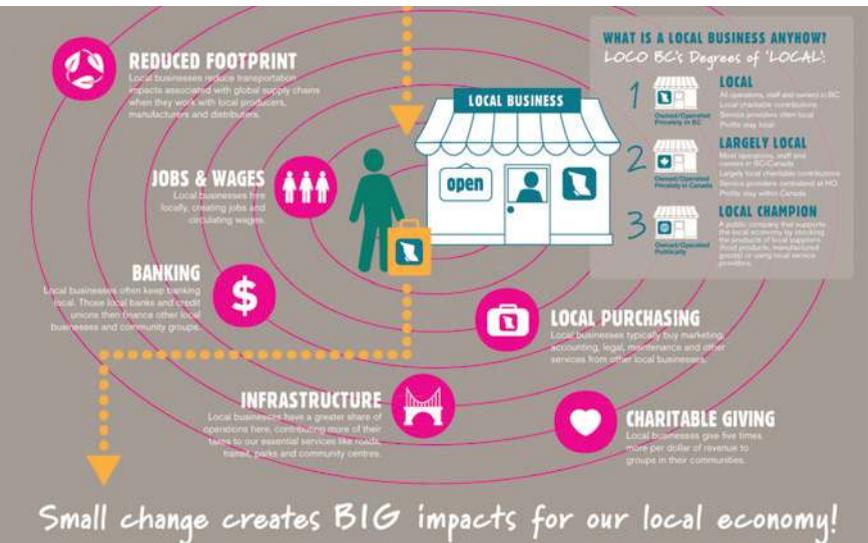
Many of our merchants are also friends or neighbours, or someone you have seen in the restaurant, at the arena or at the movies.

Local shops are owned by local people. They know how important each and every one of us is to their business, and they go out of their way to take great care of us. They remember our families and even ask about the family pet.

They provide support to our volunteer groups and organizations to ensure the Christmas Parades are held to thrill the children, and they help feed and provide for those less fortunate.

Before you go online to shop or decide to brave the long lineups at the border, I urge you to check out what our local shops have to offer. I take great comfort in knowing that.

When I shop locally I can return or exchange an item with ease – no shipping and packaging required. You may not be able to find absolutely everything locally, but our local shops are great for finding things – different things!



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HD Stafford Good Citizen of the Year nominations now open

Honouring the one who contributes the most toward bringing together education, business and citizens to make a difference in the community.

Since 1980, the Chamber of Commerce has offered the HD Stafford Good Citizen of the Year Award to a deserving resident of the Langley area to thank them and recognize their outstanding contribution to the community.

This award honours the memory of the late Harold Stafford who epitomized what a good citizen should be. Mr. Stafford dedicated an enormous



amount of time and effort, and worked relentlessly on new initiatives to make Langley a better place to live and conduct

business. Whatever project or cause Harold Stafford became involved in he attacked it with admirable tenacity and

would not let it go until he had seen the project through to a successful and meaningful completion.

The Good Citizen of the Year Award will be presented at the Chamber's December Dinner Meeting on Tuesday, December 8, 2015.

Nominations close Friday, November 20, 2015. Nomination forms are available by contacting the Chamber office at 604-371-3770 or info@langleychamber.com, or download a copy from www.langleychamber.com.

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New member spotlight

Please join us in welcoming the newest Chamber members!

(Back Row: L-R) RR Plett Trucking Ltd., Global Access Capital Crop and Azure Investing.

(Front Row: L-R) Business & Professional Women (BPW) Langley and Flying Horse Design Studio.

Not Pictured: 360 Hair, Aircro Heating & Cooling Ltd., The Chopped Leaf Langley North, Premier Drywall Services Ltd., Red Iron Installations and Westridge Realty Co.

For more details about all Chamber members please visit www.langleychamber.com for a complete Membership Directory.



ANNUAL CHAMBER GALA

Congratulations to this year's Business Excellence Award Recipients:



- ~ **Community Impact (For-Profit) Award** – Diamond Bar Equipment
- ~ **Community Impact (Not-for-Profit Award)** – Kimz Angels
- ~ **Environmental Leadership Award** – Laurica Farm
- ~ **Service Excellence Award** – Pure Form Physiotherapy
- ~ **Entrepreneur of the Year** – Teriva Gilliat of Vivid Hair Boutique and Blow Dry Bar
- ~ **U40 Business Person of the Year** – Dana Matheson of C&D Logistics
- ~ **Small Business of the Year** – Rare Affairs Meeting & Event Planning Services
- ~ **Medium Business of the Year** – Cloverdale Fuels Ltd.
- ~ **Large Business of the Year** – Leavitt Machinery
- ~ **George Preston Memorial Business Person of the Year** – John Campbell of Campbell, Burton & McMullan, LLP

Trans Mountain Pipeline twinning Q&A

Q: What business interruptions would occur as part of the twinning process in our local community (Langley)?

A: (from Trans Mountain) The short answer is that it's still a bit early in the game for us to fully define exactly what business interruptions will look like, but the goal is to work with local businesses to minimize impact.



Subject to receiving approval for the proposed expansion project, and prior to construction, we will create a communications and notification program to ensure local businesses are aware of potential construction impacts. We have made this commitment in our NEB Application.

We have been asking businesses how they would like to stay informed about the project and how best to share construction planning information in the months ahead. TMEP is committed to ongoing engagement, it will continue to engage with residents and businesses regarding construction plans, anticipate impacts and effects of construction and mitigation measures; in order to reduce the negative impacts of construction on the area.

We have engaged with the Township of Langley since the project was announced in the spring of 2012, and we know that they have specific interests related to the project – we are continuing to work collaboratively with them to address concerns as they arise. As we continue with communications and notifications, we would definitely be working with the Township.

Communication and notification around business interruptions would include advertisements, public general notices, area specific information handouts, and local signage. Traffic Control Plans will be developed and implemented on public roadways affected by the project, which is obviously a significant consideration for business impacts.

In keeping with the regulatory obligation to minimize impacts to the extent practicable, Trans Mountain intends to work with any directly impacted businesses to establish access plans, schedule, and pipeline alignments that minimize impacts to the businesses. Should businesses experience lost revenue as a direct result of the construction of the TMEP, Trans Mountain would intend to employ "actual loss" compensation for any reductions in revenue caused by the construction and operation of the pipeline."



Thank you for another year of Business Excellence from the Greater Langley Chamber of Commerce staff team!

Pictured (clockwise from upper left are):
Jaclyn Van Den Berg, Events & Communications
Aaron Blokzyl, Membership Coordinator
Chantelle Bowles, Administrative Assistant
Lynn Whitehouse, Executive Director
Lori Watts, Financial Services

Photo courtesy of Keepsake Portraits

Mark Your Calendar...

Fraser Valley Small Business Information Expo



You're invited to the 2015 Fraser Valley Small Business Information Expo – connecting business and government support programs. It is being hosted by Public Works and Government Services Canada's Office of Small and Medium Enterprises (OSME), Pacific Region.

The 2015 Fraser Valley Small Business Information Expo is a FREE tradeshow. Learn about various funding and training possibilities available to you. Programs include:

- Build in Canada Innovation Program (BCIP)
- NRC Concierge Service – your guide to Innovation
- CRA - Scientific Research and Experimental Development (SR&ED)
- BC Ministry of Finance
- Futurpreneur Canada – Action plan for Youth Entrepreneurship
- Women's Enterprise Centre
- And more to come!

Take the opportunity and join us at:

What: 2015 Fraser Valley Small Business Information Expo

Date: Friday, November 6, 2015

Time: 10:00 am – 2:00 pm

Venue: Langley Events Centre (7888 200th Street, Langley)

Cost: Free!

To register or for more event information, please email: Daniel Sandoz at daniel.sandoz@pwgsc.gc.ca.